

GENUINE REMANUFACTURED PRODUCTS FOR OLDER COMMERCIAL VEHICLES

GENUINE, ECONOMICAL, SUSTAINABLE



Disclaimer:

The information contained herein is intended for the exclusive use of trained persons within the commercial vehicle industry, and must not be passed on to any third party.

The information is subject to alteration without notice and therefore may not be the latest release. Please check our website www.knorr-bremseCVS. com for the latest update or contact your local Knorr-Bremse representative.

The information does not purport to be all-inclusive and no responsibility is assumed as a result of its use. We cannot accept any liability nor offer any guarantee regarding data accuracy, completeness or timeliness. The information does not represent any guarantee or ensured characteristics of the Products or Systems described.

No liability can be accepted based on the information, its use, recommendations or advice provided. In no event may we be held liable for any damage or loss except in the case of wilful intent or gross negligence on our part, or if any mandatory legal provisions apply.

This disclaimer is an English translation of a German text, which should be referred to for all legal purposes.

Revision Details

Rev. 002 November 2012 Core groups changed and expanded, identification pages removed, general update.

Rev. 003 January 2017 Complete revision and layout updated.



1 INTRODUCTION

During recent years Knorr-Bremse has increased its efforts to collect Cores¹⁾ back from the market.

The main driving forces behind this philosophy are:

- To ensure the availability of high quality Knorr-Bremse EconX (genuine remanufactured) products in the market place
- To prevent broken, damaged or worn out safety-critical products being misused for reconditioning activities by non-authorized parties
- Protect customers from potential safety issues that could arise from non-authorized parties repairing or reconditioning Cores
- Environmental responsibility: Promoting a circular and sustainable economy by minimizing waste and CO₂
 Emissions²⁾

In order to support this approach, it is therefore important that the Core is returned, following the Knorr-Bremse Core Program and procedures. In this context, and to facilitate the whole process apart from other Core related documents and tools, the Knorr-Bremse Commercial Vehicle System (CVS) Core Manual has been created.

This Core Manual covers following topics:

1	Introduction	. 3
2	Knorr-Bremse Core Program	. 4
3	Core Acceptance	. 7
4	Packaging Guideline for Cores	. 9
5	Core Group Classification & Identification	10
6	Core Account Reports	16
7	Appendix	18

¹⁾ APRA Definition of CORE: "A core is a previously sold, worn or non-functional product or part, intended for the remanufacturing process. During reverse logistics, a core is protected, handled and identified for remanufacturing to avoid damage and to preserve its value. A core is not waste or scrap and is not intended to be reused before remanufacturing." [REMANUFACTURING ASSOCIATIONS AGREE ON INTERNATIONAL INDUSTRY DEFINITION 2016]

²⁾ Knorr-Bremse follows the circular economy strategy of the EU Commission and executes extensive Life Cycle Assessments to analyze the CO₂ footprints of Knorr-Bremse products

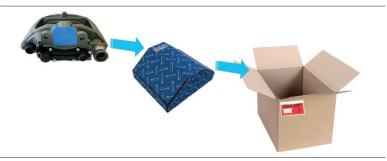
2 KNORR-BREMSE CORE PROGRAM

2.1 Important information regarding the Core Program

Which products are surcharged?	 Surcharged product part numbers are shown in the Knorr-Bremse Aftermarket Price List and are marked by Core Groups 						
Core Group	 Group of (interchangeable) products, which include all products in the Aftermarket Price List, the predecessor, successors and interchangeable products Every returned Core part of the Core Program is assigned to a Core Group 						
	 Surcharge Values are defined by Core Group and can be requested at the Knorr-Bremse Sales Representative 						
Core Surcharge Value	> Shown as a separate line on the invoice						
, and the second se	Term of payment of the Core Surcharge Value as defined on the invoice The Core Surcharge is based on the assumption that a Core will be returned to						
	Ine Core Surcharge is based on the assumption that a Core will be returned to Knorr-Bremse CVS for each product purchased within the Core Return Window						
Cara Datum Window	 Validity window of the Core Surcharge Value in the Core Account: 12 months from the end of the invoicing month 						
Core Return Window	 A Core needs to be returned and registered within this time window at the central Core collection point Knorr-Bremse Liberec 						
Cara Validia Alimday	 Validity window of the returned Core in the Core Account: 24 months from the end of the Core registration month 						
Core Validity Window	 If there are sufficient surcharged purchases in the Core Account within this time window, a credit will be given 						
Core Account	> Shows the balance between surcharged purchases and returned Cores						
Core Account	> Set up per Core Group						
Core Reporting	 Monthly reports with the status of the Core Account can be found in the ePortal account or can be requested at the local contact for Cores 						
	> Refer to section Core Account Reports						
Core Surcharge Crediting	 At month end a credit is given if there is a match between a surcharged purchase and returned Core within one Core Group 						
	> Credit is given against the oldest outstanding surcharge value – First in First out						
	> The Transfer of Ownership/Property of the returned Core takes place with the handover to the forwarding agent						
Transfer of Ownership/Property	 The Goods Receipt is confirmed with a Core Acknowledgement, which is emailed after the shipment has been completely processed at Knorr-Bremse Liberec Note - incoming core shipments are examined to check quantity and quality 						
	> The Core Acceptance Guideline shows which conditions of a Core are accepted						
Core Acceptance	 Cores with grade "Scrap" will not be booked in the Core Account and will not be credited or sent back 						
	› Cores with grade "Good" will be booked in the Core Account						
	> Both grades are reported on the Core Acknowledgement						
Due Date of surcharged	› Validity date of surcharge values under consideration of the Core Return Window						
purchases	> The option to return a Core and to receive a credit expires after that date						
Due Date of Core returns	 Validity date of the returned Core under consideration of the Core Validity Window A returned Core expires after that date and a surcharged purchase will not be credited against this return 						

2.2 Core Return Processing at a glance

1 Collect Cores and pack them according to the Knorr-Bremse Packaging Guideline.



- a. Fill out the Core Return Request form.
 (Document No. Y071081 is available from:
 www.knorr-bremsecvs.com > Download Documentation)
- b. Request the Core Return Memo Number (CRM No.) from your responsible Knorr-Bremse contact for Cores (only required if ePortal is not accessible).



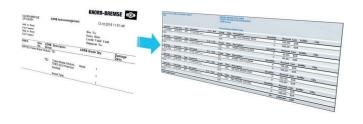
- a. Fill out completely the Core Return Request form including the CRM No. (if ePortal is not accessible).
- b. Attach the form in an envelope outside and inside each container. Failure to do so can result in a delay in having the Core return collected and processed in the system.
- c. Send the form to the responsible Knorr-Bremse contact for Cores (only required if ePortal is not accessible).



Pick up of the Core shipment (collection is confirmed via email if it is organised by Knorr-Bremse).



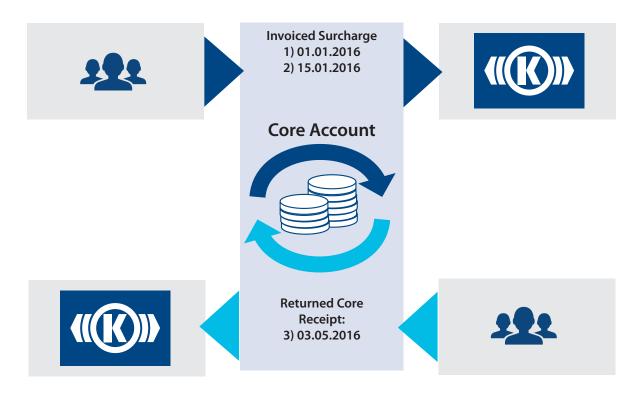
Knorr-Bremse sorts and grades the shipment.
Check the Core Acknowledgement Report in your email inbox (the CRM No. can be used as a reference).



KEEP IT RUNNING.

3

2.3 Core Accounting



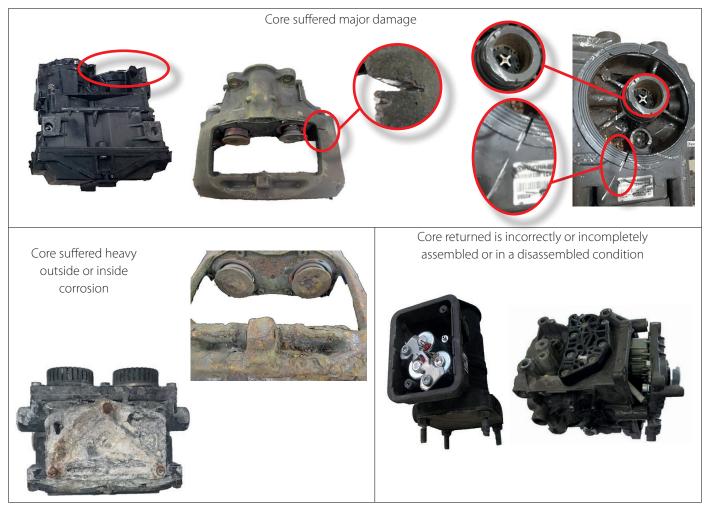
	Core Account - Core Group DC8											
	Type Surcharge Value Quantity Return Date Due Date Comment											
1	Purchase	175€	1 pc	01.01.2016	31.01.2017	Oldest outstanding purchase						
2	Purchase	175€	1 pc	15.01.2016	31.01.2017		4) Cred					
3	Return	(-175 €)	1 pc	03.05.2016	31.05.2018	Core Return	-					

- 1. Surcharged product of Core Group DC8, purchase invoiced at 01.01.2016. Due date: 12 months from the end of the invoicing date (Core Return Window). A Core needs to be registered at Knorr-Bremse Liberec until the Due Date: 31.01.2017.
- 2. Surcharged product, invoiced at 15.01.2016. Due Date: 31.01.2017.
- 3. Returned Core, registered at 03.05.2016. The returned Core will be valid in the Core Account for 24 months. Due Date: 31.05.2018.
- 4. Core credit is given at 31.05.2016 since there is a match between a surcharged purchase and a Core return. The credit is given against the oldest outstanding surcharged purchase event 1). After the credit is given, 1) and 3) is cleared from the Core Account.

3 CORE ACCEPTANCE

Why would Knorr-Bremse reject Cores that have been returned?

- 1. No Core Return Request form is attached to the carrier
- 2. The returned Core is not part of the Core Program (please refer to Core Group Classification & Identification)
- 3. A non-Knorr-Bremse Core is not interchangeable with a Knorr-Bremse product ¹⁾
- 4. Core has been reconditioned by a non-authorized 3rd party
- 5. Core suffered major damage
- 6. Core suffered heavy outside or inside corrosion
- 7. Core returned is incorrectly or incompletely assembled or in a disassembled condition, e.g.:
 - a. Calipers not returned complete, e.g. without adjuster in place
 - b. EBS modules or Electronic Control Units, Electronic Air Control Units and Electronic Clutch Actuators not returned fully assembled and complete



¹⁾ Knorr-Bremse reserves the right to accept non-Knorr-Bremse Core within certain Core Groups, if interchangeable with Knorr-Bremse products as long as it is returned as a result of the sale of an equivalent Knorr-Bremse product. See the Cross Reference section of the website www.knorr-bremseCVS.com for interchangeable products or contact the local Knorr-Bremse Sales Representative for further details.

CORE ACCEPTANCE

Rejected Cores will be flagged with the Core Grade "Scrap" on the Core Acknowledgement with the reason of the rejection (see: Figure 1: Core Acknowledgement). Rejected Cores will not be credited.

Accepted Cores will be flagged with the Core Grade "Good". Knorr-Bremse decides whether a Core is accepted or rejected.

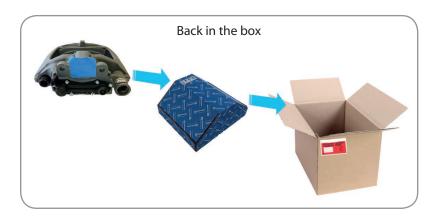
Sold to City/Country Doc No. Entry Date Credit Valid Unti Shipment No. Delivery date City/Country CRM No. Item CORE Description CORE Grade Amount Qty Damage Desc GRPCT1-Compressr (Twin) YY-CW-1234-10 CT1 Compressor (Twin) Good 1,150.00 10 YY-CW-1234-20 CT1 Compressor (Twin) Scrap 0.00 1 INCOMPLETE YY-CW-123-30 CT1 Compressor (Twin) Scrap 0.00 1 CORROSION Subtotal 1,150.00 12				CORE Ackn	owledgement			
City/Country CRM No.	City/Count							Entry Date Credit Valid Until Shipment No.
CRM No. Item CORE Description CORE Grade Amount Qty Damage Desc GRPCT1-Compressr (Twin) YY-CW-1234-10 CT1 Compressor (Twin) Good 1,150.00 10 YY-CW-1234-20 CT1 Compressor (Twin) Scrap 0.00 1 INCOMPLETE YY-CW-123-30 CT1 Compressor (Twin) Scrap 0.00 1 CORROSION	Ship to Pa	arty						Delivery date
No. C1 GRPCT1-Compressr (Twin) YY-CW-1234-10	City/Count	try						
YY-CW-1234-10 CT1 Compressor (Twin) Good 1,150.00 10 YY-CW-1234-20 CT1 Compressor (Twin) Scrap 0.00 1 INCOMPLETE YY-CW-123-30 CT1 Compressor (Twin) Scrap 0.00 1 CORROSION	CRM No.			Description	CORE Grade	Amount	Qty	Damage Desc
YY-CW-1234-20 CT1 Compressor (Twin) Scrap 0.00 1 INCOMPLETE YY-CW-123-30 CT1 Compressor (Twin) Scrap 0.00 1 CORROSION	GRPCT1-Con	mpressr (I	'win)					
YY-CW-123-30 CT1 Compressor (Twin) Scrap 0.00 1 CORROSION	YY-CW-1234	1-10	CT1	Compressor (Twin)	Good	1,150.00	10	
	YY-CW-1234	4 - 20	CT1	Compressor (Twin)	Scrap	0.00	1	INCOMPLETE
Subtotal 1,150.00 12	YY-CW-123-	- 3 0	CT1	Compressor (Twin)	Scrap	0.00	1	CORROSION
					Subtotal	1,150.00	12	

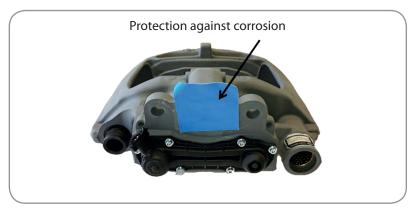
Figure 1: Core Acknowledgement

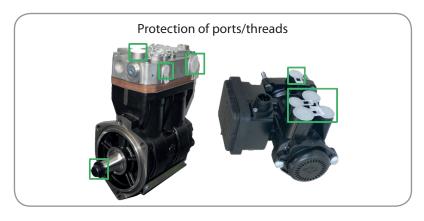
4 PACKAGING GUIDELINE FOR CORES

Ensure that containers are adequately sealed or banded for transportation using plastic strapping or banding (no metal). Unsafe containers will be returned at the expense of the consignor.

- > Back in the box for all exchange products delivered in boxes
- > Protect caliper Cores against inner corrosion by using the sticker delivered with the exchange product
- > Protect ports/threads by using protection caps delivered with the exchange product
- > Store Cores in a dry and clean place to avoid corrosion after dismounting from the truck
- > Heavy Cores on button, light ones on top, separated by interlayers







5 CORE GROUP CLASSIFICATION & IDENTIFICATION

Fig. (Example)	Description	Core Group
	Air Dryers	AD1
O Secretarios Company	Filter Cartridges	ADC
	Electronic Clutch Actuators	CA1
	Clutch Compressors	CC1
	Single Cylinder Compressors	CS1
	Twin Cylinder Compressors	CT1
	Screw Compressors	SC1

Fig. (Example)	Description	Core Group
	Air Disc Brakes (SM, SL Calipers)	DC2
	Air Disc Brakes (SB7 radial Calipers)	DC4
	Air Disc Brakes (SB5, SN5 Calipers)	DC5
	Air Disc Brakes (SB6, SN6 Calipers)	DC6
	Air Disc Brakes (SK7 Calipers)	DC7
	Air Disc Brakes (SB7 axial, SN7 Calipers)	DC8

CORE GROUP CLASSIFICATION & IDENTIFICATION

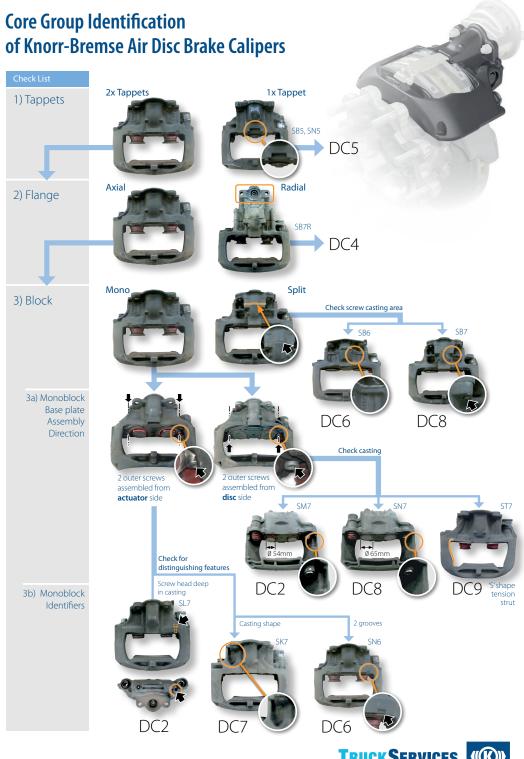
Fig. (Example)	Description	Core Group
	Electronic Air Control Units (EAC)	EA1
OS CC	Electronic Air Processing Units (EAC) - Second Generation	EA2
	EBS Electronic Control Units (ECU)	ECU
	EBS Foot Brake Modules	FBM
-500	Spring Brakes and Spring Portions S-Cam, Wedge	SB1
	Brake Servo Units	SB3

Fig. (Example)	Description	Core Group
	EBS Trailer Control Modules	TCM
	Trailer Electro-Pneumatic Module - 4S/3M Standard / Premium	TE1
o ec	Trailer Brake Module - TEBS 4	
	Trailer Brake Module - TEBS G2.0, G2.1 Standard / Premium = 2.1	TE2
	Standard, Standard Plus Trailer Brake Module - TEBS G2.2 Premium Premium	

CORE GROUP CLASSIFICATION & IDENTIFICATION

Fig. (Example)	Description	Core Group
	EBS One Channel Modules	1CH
100 mg/s	EBS Two Channel Modules	2CH

Identification of Air Disc Brakes (Document No. Y252351 available from www.knorr-bremsecvs.com > Download Documentation):



TRUCKSERVICES ((K))

6 CORE ACCOUNT REPORTS

Core Summary Report

Provides a monthly overview about total balance of the Core Account by Core Group.

The report shows the Core purchases, returns and adjustments during the month selected in the report date field. In addition following information are available: Current month-end balance, expired items, issued credits ¹⁾ and a three month outlook defining Cores to be returned each month.

Report Date:	oort: YYS_R_CORE_STATEMENT-SUMMARY KNORR-BREMSE SFN-GMBH GROUP SUMMARY REPORT CORE Parent:										
				F	Period Ending MONT	H YEAR					
GRP	Previous Balance	Purchases	Returns	Adjustments	Expired Items	Current Balance	Credits Issued	Due SEP	Due OCT	Due NOV	
1CH E	EBS One Channel Module										
	1,700,00	0,00	0,00	0,00	0,00	1.700,00	0,00	0,00	0,00	400,00	
	12	0	0	0	0	12	0	0	0	4	
2CH E	EBS Two Channel Module										
	2.600,00-	200,00	0,00	0,00	0,00	2.400,00-	200,00-	0,00	0,00	0,00	
	13-	1	0	0	0	12-	1-	0	0	0	
CS1 C	Compressor (Single)		-	-	1112			12	1-1		
	820,00	0,00	60,00-	0,00	0,00	760,00	60,00-	0,00	0,00	60,00	
	6	0	1-	0	0	5	1-	0	0	1	
CT1 C	Compressor (Twin)	1111111			NAT 12					-	
	635,00-	700,00	0,00	0,00	0,00	65,00	700,00-	0,00	0,00	0,00	
	2-	4	0	0	0	2	4-	0	0	0	
DC3 C	Caliper, Rationalised										
	1.575,00	0,00	525,00-	0,00	0,00	1.050,00	525,00-	0,00	350,00	0,00	
	9	0	3-	0	0	6	3-	0	2	0	
DC6 (Caliper, Rationalised - S										
	525,00	525,00	0,00	0,00	0,00	1.050,00	0,00	0,00	0,00	0,00	
	3	3	0	0	0	6	0	0	0	0	

Core Group Detail Report

Shows current month activity for each Core Group. The details include Knorr-Bremse document number (invoice number or CRM No.), customer purchase order and part numbers for purchases.

Report: YYS_I	R_CORE_STATEMENT-	COREGRA			NORR-BREM ORE GROUP						
				P	eriod Ending	MONT	H YEAR				
GRP	Previous Balance	Purchases	Returns	Adjustments	Expired It	ems	Current Balance	Credits Issu	ed Due SEP	Due OCT	Due NOV
CS1 Compres	sor (Single)			200				1221			
	820,00	0,00	60,00-	0,00		0,00	760,00	60,0	0,00	0,00	60,00
	6	0	1-	0		0	5		1- 0	0	1
Due Date	Trans Date	Type D	ocument	P.O.	/ Ref	Class	Part Number	Quantity	Amount	Curr Sold	to Ci
New Returns											
31.08.2018	23.08.2016	RTN 1	6-32-0051-01	105		CS2	CORE_CS2	1	- 60,00-	EUR	

¹⁾ In countries where standard credit notes are not issued, simulated values are shown in the "Credits Issued" column.



Reconciliation Report 1)

This report gives specific detail of any current month's debit or credit. It shows the detail for the transactions that produced the debit or credit.

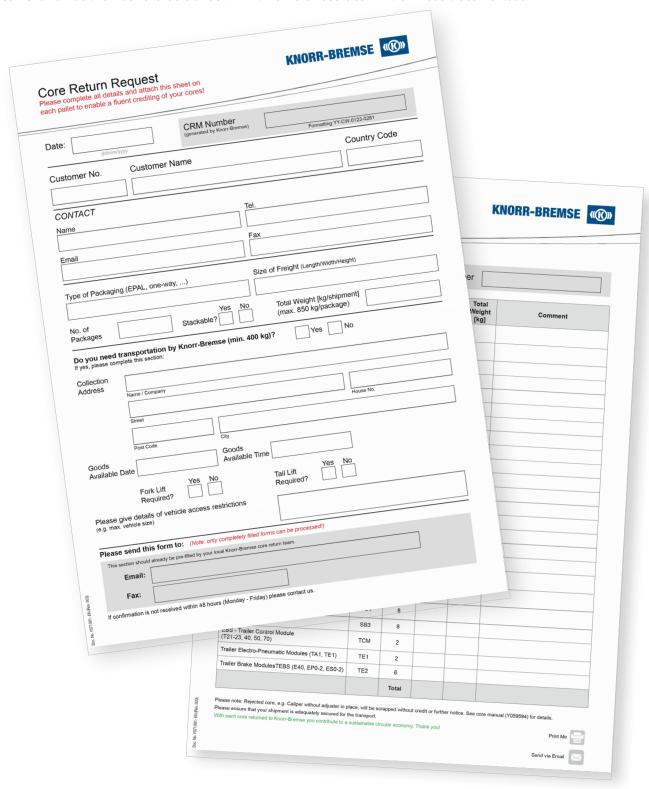
Report: YYS_R_ Date:	_CORE_STATEME	ENT-CREI	DIT		KNORR-BREMSE SFN-GMBH CREDIT RECONCILIATION REPORT CORE Parent:							
					Period I	inding N	IONTH YEAR					
Due Date	Trans Date	Туре	Document	P.O. / Ref	Group	Class	Description	Quantity	Amount	Curr	Soldto	
31.01.2018	30.06.2016	RTN	YY-CW-1234-xxxx		2CH	D50	EBS TWO CHANNEL MODU	1-	200,00-	EUR		
Totals					2CH			1-	200,00-	EUR	e e	
Due Date	Trans Date	Туре	Document	P.O. / Ref	Group	Class	Description	Quantity	Amount	Curr	Soldto	
31.08.2018	23.08.2016	RTN	YY-CW-1234-xxxx		CS1	CS2	KNORR SINGLE CYLINDE	1-	60,00-	EUR	a.	
Totals					CS1			1-	60,00-	EUR		
Due Date	Trans Date	Туре	Document	P.O. / Ref	Group	Class	Description	Quantity	Amount	Curr	Soldto	
31.01.2018	31.07.2016	RTN	YY-CW-1234-xxxx		CT1	CT2	KNORR TWIN CYLINDER	4-	700,00-	EUR		
Totals					CT1			4-	700,00-	EUR	9	
Due Date	Trans Date	Type	Document	P.O. / Ref	Group	Class	Description	Quantity	Amount	Curr	Soldto	
31.08.2018	23.08.2016	RTN	YY-CW-1234-xxxx		DC3	DC3	AIR DISC BRAKE CALIP	3-	525,00-	EUR	i e	
Totals					DC3			3-	525,00-	EUR		
Due Date	Trans Date	Туре	Document	P.O. / Ref	Group	Class	Description	Quantity	Amount	Curr	Soldto	
31.08.2018	23.08.2016	RTN	YY-CW-1234-xxxx		TCM	T23	EBS TRAILER CONTROL	3-	600,00-	EUR		
Totals					TCM			3-	600,00-	EUR		
Total Credits Is	sued							12-	2.085,00-	EUR		

 $^{^{1)}}$ This report is only relevant to customers whose country issue standard credit notes.

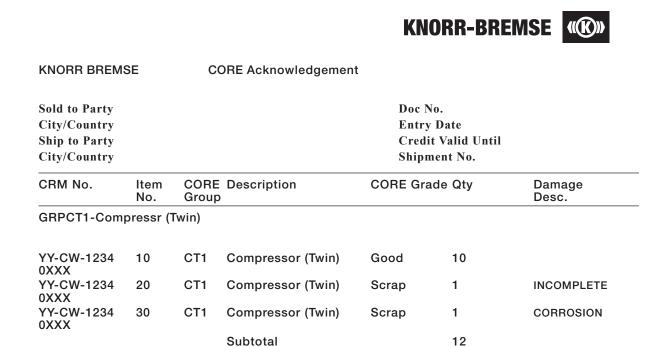
7 APPENDIX

7.1 Core Return Request form

Document Number: Y071081 available under: www.knorr-bremsecvs.com > Download Documentation



7.2 Core Acknowledgement



12

Grand Total

Additional Information:

Your local **TruckServices Workshops, Dealers and Branches** can be found anytime online at www.knorr-bremseCVS.com - or on a Smartphone with our Service Locator App (available for Android and iOS).

Knorr-Bremse System für Nutzfahrzeuge GmbH

Moosacher Strasse 80 80809 Munich Germany

Tel: +49 89 3547-0 Fax: +49 89 3547-2767

WWW.KNORR-BREMSECVS.COM





The information contained herein is subject to alteration without notice and therefore may not be the latest release. Please check our website www.knorr-bremseCVS.com for the latest update or contact your local Knorr-Bremse epresentative. The figurative mark "K" and the trademarks KNORR and KNORR-BREMSE are registered in the name of Knorr-Bremse AG. Additional terms and conditions apply; please refer to our website knorr-bremseCVS.com for full Disclaimer. Note: If service work is carried out on a vehicle based on information provided herein, it is the responsibility of the workshop to ensure the vehicle is fully tested and in full functional order before the vehicle is returned into service. Knorr-Bremse accepts no lability for problems caused as a result of appropriate tests not being carried out.

Copyright © Knorr-Bremse AG - all rights reserved, including industrial property rights applications. Knorr-Bremse AG retains any power of disposal, such as for copying and transferring.